



CNS LOGISTICS
LIMITED

CNS LOGISTICS LIMITED

COMPANY PROFILE

Corporate Overview

Introduction

CNS Logistics Limited was incorporated in accordance with the provisions of the company act in the year 2014 with a core objective of offering an end to end tailor made General Supply & Product Support solutions from product sourcing, contracts negotiation, service contracts, logistics, distribution and delivery to the end user. We also execute Building, Renovations, Maintenance and Water works.



Our Vision

To be the ultimate brand name in the provision of quality service in the construction Industry and supply of genuine products in the region.



Our Mission

To provide world class sourcing, product support, supply chain, civil, building and water works solutions, including logistics and distribution services differentiating us from the rest; with focus on customer satisfaction & service excellence.

We will pursue this ambition by;

- ◆ Anticipating and responding to the future needs of our clients
- ◆ Taking a broad, long-term view of our relationship with customers.
- ◆ Striving for continuous performance improvement and demonstrating professional excellence in all our activities.
- ◆ Encouraging our people to develop and contribute to their full potential

What We Do

We transform your requirements and after sales support experience and deliver your product/ solution requirement as specified; with the objective of eliminating down time and associated costs.

Partnerships

We have partnered with leading local and global consultants, Engineers, suppliers, Logistics Service Providers, Multi modal agents, Airlines and Shipping lines and transporters to ensure our offering is comprehensive, flexible, timely, competitive and delivery focused. Ensuring always that our delivery promise is not limited by geographical, logistical, regulatory or compliance boundaries.

We are Dynamic

Our experience, in conjunction with our qualified personnel and partners enable us to be dynamic enough to tackle almost any supplies and logistical challenge.

CNS Logistics has a proud history of utilizing experience to provide our clients with the best services possible. This difficult task is accomplished by applying experienced personnel and working with the most suitable partners in every project. CNS Logistics was founded on the principle of gathering an elite group of experts and professionals, and leveraging their collective abilities in delivering value to government agencies, corporations, small and large businesses alike.

We cross-train our consultants to diversify and increase their overall skills. The result for our clients is a group of individuals that can genuinely contribute and have a positive impact on delivering value to our clients.



Organizational Chart



Relationship with Business Partners

CNS LOGISTICS LIMITED is built on a high quality business focus on worthy works and long-term relationships with all our clientele and sector leaders

Expertise

With our unique expertise with our clientele we create and maintain more productive and sustainable capital assets.

Growth and Sustainability

Principal goal' is sustainable earnings to the growth and creation of value for all its stakeholders by fully exploiting its technical expertise, geographical coverage and strong clientele base. The company will capitalize on opportunities to expand its client's relationship and market share in property agency, property ownership and related businesses in Kenya and eventually the rest of Africa.



Our Statement of Commitment

We acknowledge our fundamental responsibility to conduct our operation in a manner consistent with building an internationally reputable organization is a commitment to all key stakeholders. Within this framework, we acknowledge the following responsibilities to our immediate stakeholders;



To our Clients

To work closely with them, to understand and help them address their current and future needs, delivering high quality value for money solutions through our efforts and those of our key supply partners.

To our Employees

To offer competitive terms of services, encourage personal and career development on an equal opportunity basis and promote dialogue as a way of evolution and progress. To promote high standards of health and safety, respect employment rights and provide a workplace that is free from harassment.

To Shareholders and Stakeholders

To seek to achieve the best returns on their investments that markets will allow and provide them with accurate and timely information and company's performance. To manage the affairs of the company through responsible and effective corporate governance, identifying and managing the risks inherent in our activities on an ongoing basis.

Core Business Principles and Values

In meeting our responsibilities to stakeholders, we as a company and as individuals uphold the core business principles set out here.

Entrepreneurial Spirit and Management

CNS LOGISTICS LIMITED is a reputable company providing a wide range of services across various sectors and geographical locations. To ensure continuous development of our staff, management and business at large, we encourage an entrepreneurial approach through the decentralization of decision-making within a clearly defined policy framework. This approach offers "local" managers and their teams, the opportunity to take responsibility for deciding how to achieve their business targets within the parameters the company has set as its basis for corporate governance.

Health and Safety

We pursue an absolute goal of causing no harm to our employees or those affected by our activities. We therefore implement effective health and safety management systems, encourage and promote the adoption of safe working practices and engage our people and business partners in driving continuous performance improvement. In all our workshops and sites, we ensure that supervisors and workers put on safety gear to avoid injuries and also to promote industrial safety



Openness and Transparency

Openness and transparency are values underpinning all aspects of our external and internal relationships. We build trust in clients, shareholders and other interested parties through the provision of accurate and reliable information. We foster teamwork and encourage synergies across the company through the sharing of knowledge and the best practices, regulations and standards.



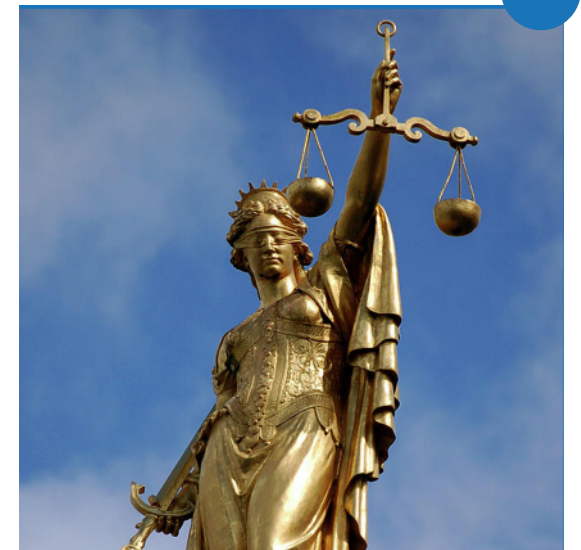
Environmental Consciousness

We pursue an absolute goal of causing no harm to the environment. We implement effective environmental management system, encourage and promote the adoption of environmentally sensitive practices and engage our people and business partners in driving continuous performance improvement.



Ethical Business Conduct

Our relationships are underpinned by our reputation for being reliable, trustworthy and fair. We apply consistently high standards of ethics in all we do acting in way that meet or exceed legal standards, meeting our contractual commitment, avoiding conflicts of interest, keeping company data accurate, confidential and secure and abstaining from all forms of unethical practices.



Cultural Diversity in the Workplace

We value the cultural diversity of our people and respect their rights by ensuring that we are an equal opportunity employer and non-discrimination in the work place whilst upholding the rule of law in the various jurisdictions we operate in. Our staff members are afforded a fair opportunity to respond to actions and decisions affecting them in the workplace and to confidentiality relating to personal data held by the company.



Community Support

We support the local and regional communities in which we work. We engage in consultation on matters of importance to them connected with our activities and seek to contribute to their economic and social wellbeing, within the framework of local laws and in context with the company's roles and responsibilities.

Innovation

Professionalism underpins all our activities. In addition we demonstrate a dynamic and cooperative approach, helping customers in their search for new solutions and methods of working. We believe innovation and creativity are essential for the future of the company by enhancing our capacity for growth and progress.





Our Areas of Expertise

- ◆ Civil works
- ◆ Building/ Maintenance & Water works
- ◆ Sourcing
- ◆ Supplies
- ◆ After sales product support
- ◆ Negotiating
- ◆ Supply & Maintenance contracts
- ◆ Distribution
- ◆ Transport and Logistics
- ◆ Equipment Leasing and management



Our Services

Civil/ Building/ Maintenance & Waterworks

Extraordinary quality and selection of first-grade construction materials are a priority throughout our project execution. Whether working on buildings; new or renovations, water reservoirs and distribution networks, or rehabilitation projects, our highly qualified staff devote their outstanding technical know-how and personal commitment to developing solutions. Special emphasis is given to a sustainable and environmentally viable solution, starting from the initial planning stages through to completion and maintenance of the construction.



Sourcing

We leverage our experience, partnerships and expertise in sourcing to ensure we get you just the right product as and when you need it, delivering value at all times. Our sourcing experts are well versed with the requisite legal, statutory and regulatory requirements to ensure all products are sourced and delivered to you considering all the necessary compliance needs.



Supplies

Our supply capabilities cut across various products (consumer/ Industrial) and services categories to ensure your business needs are all catered for under one umbrella. All we require is your pain point description and we'll tailor a solution allowing your business time to focus on its core deliverables. Our Supply capability cuts across various product ranges;

- ◆ IT & Phone products.
- ◆ Solar Systems
- ◆ Electronics & Electrical supplies
- ◆ Building materials & Hardware
- ◆ Machinery & Generating sets
- ◆ Office furnishings & supplies
- ◆ Personal Protective Equipment (PPE)
- ◆ Spare parts
- ◆ Stationery



Negotiating

CNS Logistics not only sources and supplies but does so with the aim of delivering value to your business. In keeping our value promise we ensure we employ our expertise in Supply chain management to eliminate non-value adding activities, processes and procedures and deliver just the right product at the most optimal price point.



After Sales Product support

Our job does not end upon delivery. Together with our qualified team of engineers and support staff, we have the capability of offering other value add services ensuring continued productivity and cutting down the hefty cost of production disruption in your business. Our machines maintenance programs encompass the below;

Regular Maintenance Contracts

Regular machines inspections conducted by a specialist technician, in accordance with the manufacturers service schedule.

Preventive Maintenance Contracts

Ensures breakdowns are eliminated, we offer preventive maintenance programs with recommended periodic service intervals. It consists of a complete inspection of all the maintenance items as per the manufacturer's service manual. Maintenance reports recommends essential repairs that need to be carried out to ensure continued productivity.

Full Service Maintenance Contracts

A complete service offering allowing the customer to focus on its core activities. This agreement covers all maintenance and repair work. A technical periodic fee is agreed upon covering parts, labour & services of a technician. Advantages include planning and cost control, optimum machine operation, reduced operating costs.



Supply Contracts

We have partnered with supply contracting experts with years of experience in developing and managing supply contracts across various industry sectors; all in ensuring that your sourcing needs are met 360-degrees supported with terms and conditions that cover your business interests and security at the core.

Equipment Leasing

We have access to the largest and most diverse earth moving and crane leasing fleets. With a massive fleet of cranes and specialized equipment including rough terrain cranes, mobile cranes, crawlers, towers and hoists, we are certain to have the equipment for your job.

Distribution

Whatever industry sector you operate in, CNS Logistics employs its distribution expertise to ensure we deliver value to our customers. We also provide fulfillment and distribution services including the processing and shipment of goods from within the EAC as well overseas, taking care of the logistical processes and requirements in between.



Transport & Logistics

Our ultimate goal is to help ensure that all our customers enjoy commodity security by leveraging our competitive and comprehensive overland transportation services in collaboration with our partners. Commodity security exists when every one of our customers can obtain and use the sourced product(s) as and when is required.

An efficiently managed transportation operation determines the efficiency of product movement and ultimately the timelines of its availability. The progressive techniques and management principles that CNS Logistics employs improves the delivery speed, service quality, operation costs, the usage of facilities and saves you the time and energy that can then be invested on your core deliverables, letting us fully manage this aspect for you.



Gate automation

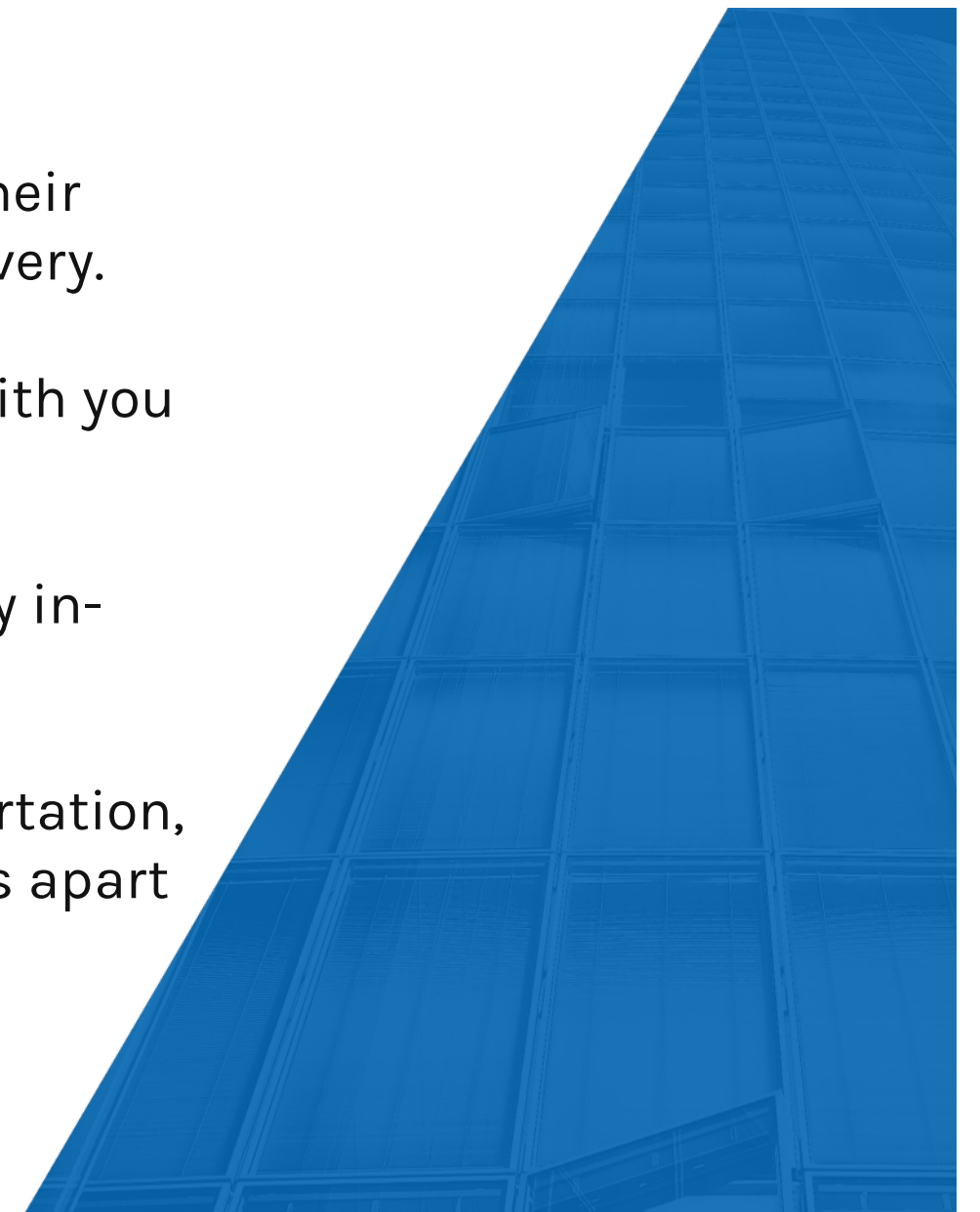
We supply and install centurion automatic swing gates. We are known for our high quality gates, custom design, and attentive client service.



Our Strengths

What differentiates us?

- ◆ Unrivalled customer focus - we design tailor made solutions that are just right and address your specific business needs.
- ◆ Comprehensive work progress updates.
- ◆ A team of seasoned experts and Engineers fully trained and certified in their areas of specialization to offer you quality workmanship and service delivery.
- ◆ We specialize in Civil works, General supplies and Logistics, partnering with you and taking full ownership of the job.
- ◆ We have partnered with leading local and global suppliers in almost every industry ensuring we give you value for your money.
- ◆ We have the capability to handle the entire supply chain cycle from importation, customs clearance, warehousing, transportation and delivery - setting us apart from competition.



Our Experience/Sample Jobs Handled

FINANCIAL YEAR	COMPANY	DESCRIPTION/ SCOP
2018/ 19	BOBMIL INDUSTRIES	ASBESTOS ROOF REPLACEMENT PROJECT
2018/ 19	BOBMIL INDUSTRIES	CABRO WORKS
2018/ 19	JONES LANG LA SALLE c/o AUSTRALIAN HIGH COMMISSION	CONSTRUCTION OF SWIMMING POOL FENCE WITH CHILD PROOF AUTO-LOCK
2018/ 19	JONES LANG LA SALLE c/o AUSTRALIAN HIGH COMMISSION	SUPPLY & INSTALLATION OF SOLAR WATER HEATERS
2018/ 19	BRITANIA FOODS LIMITED	KITCHEN HOOD FABRICATION & FITTING
2018/ 19	BRITANIA FOODS LIMITED	CONSTRUCTION OF BRC CONCRETE SLAB
2018/ 19	ICPAC & IGAD	OFFICE BLOCK PARTIONING, ELECTRICAL WORKS & GATE AUTOMATION.
2018/ 19	UNILEVER K LTD	OFFICE UNIT & RC TANK CONSTRUCTION
2018/ 19	AUSTRALIAN HC RESIDENCY	WC INTERIOR DEMOLISHING & REDESIGNING.
2017/18	JONES LANG LA SALLE c/o AUSTRALIAN HIGH COMMISSION	GENERATORS REPAIR & MAINTENANCE
2017/18	NAIROBI CITY WATER & SEWERAGE CO.	SUPPLY & INSTALLATION OF PVC PIPES & FITTINGS
2017/18	IBERAFRICA	
2016/17	NAIROBI CITY WATER & SEWERAGE CO.	BOREHOLE NRV VALVES SUPPLY & INSTALLATION STEEL TANK REFURBISHMENT
2018	DODWELL/ISS WAREHOUSE	OFFICE PARTITIONING WORKS
2018	BOBMIL/ STARLITE LTD	WALKWAYS CABROWORKS

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